

INCOME STATEMENT SAMPLE

USATF (Your Association Name)							
	2 nd Quarter	2 nd Quarter Budget	Difference	Year to Date	Year to Date Budget	Difference	Total Budget for Year
Revenue							
Individual Memberships	10,000	9,000	1,000	13,000	13,500	(500)	15,000
Organizational Memberships	600	650	(50)	1,000	1,000	0	1,000
Contributions	700	1,000	(300)	1,400	1,200	200	1,500
Programs/Events	5,000	6,000	(1,000)	8,000	7,000	1,000	9,000
Event Sanctions	1,500	1,700	(200)	2,300	2,500	(200)	3,000
Sponsorship Fees	1,000	1,000	0	1,000	1,000	0	1,000
Other	0	20	(20)	0	40	(40)	50
Total Revenue	18,800	19,370	(570)	26,700	26,240	460	30,550
Expenses							
Membership Validation Stamps	5,000	4,500	(500)	6,500	6,750	250	5,500
Org. Membership – National Fee	300	325	25	500	500	0	500
Annual Meeting	0	0	0	0	0	0	500
USATF Annual Meeting	0	0	0	0	0	0	3,000
Association Workshop	0	0	0	0	0	0	500
Bank Fees	20	19	(1)	38	38	0	75
Office Supplies	315	315	0	630	630	0	1,250
Insurance/Bonding	50	50	0	100	100	0	200
Postage	800	700	(100)	1,000	1,100	100	1,500
Printing	800	650	(150)	900	800	(100)	1,500
Promotion	700	400	(300)	1,400	1,300	(100)	1,500
Website	340	340	0	680	680	0	1,350
Telephone	175	160	(15)	350	340	(10)	675
Programs/Events	6,200	5,000	(1,200)	10,200	9,500	(700)	12,450
Miscellaneous	125	0	(125)	250	0	(250)	500
Total Expenses	14,825	12,459	(2,366)	22,548	21,738	(810)	31,000